# COURSES OF STUDY FOR ABILITY ENHANCEMENT COMPULSORY COURSE IN "COMMERCE"

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#### **SEMESTER I**

1 Paper

Total  $100 \times 1 = 100 \text{ Marks}$  OR Total  $50 \times 2 = 100 \text{ Marks}$ 

## ABILITY ENHANCEMENT COMPULSORY COURSE (AECC)

(Credits: Theory-02)

योग्यता संवर्धन अनिवार्य पाठ्यक्रम :

(क्रेडिट: थ्योरी -02)

Any One Compulsory Language Communication Prescribed by Ranchi University:

Business Communication (Only for Commerce)/ English Communication/ Hindi Communication /

NH + MB (Non Hindi + Matri Bhasha) Communication

(Refer Syllabus of any One Subject of AECC Curriculum of Ranchi University from List of Syllabus as Prescribed below)

# I. BUSINESS COMMUNICATION

(Only for Commerce Steam)

**Theory: 30 Lectures** 

Marks: 100 (ESE 3Hrs) = 100

Pass Marks Th ESE = 40

Instruction to Question Setter for

End Semester Examination (ESE):

There will be two group of questions. Group A is compulsory and will contain three questions. Question No.1 will be very short answer type consisting of ten questions of 1 mark each. Question No.2 & 3 will be short answer type of 5 marks. Group B will contain descriptive type six questions of 20 marks each, out of which any four are to answer.

*Note:* There may be subdivisions in each question asked in Theory Examinations.

**OBJECTIVE:** To equip students effectively to acquire skills in reading, writing, comprehension and communication, as also to use electronic media for business communication.

#### **CONTENTS:**

Unit I: Introduction 6 Lectures

Nature, Process and Importance of Communication, Types of Communication (verbal and Non Verbal), Different forms of Communication. Barriers to Communication

#### **Unit II: Business Correspondence**

**8 Lectures** 

Letter Writing, presentation, living quotations, Sending quotations, Placing orders, inviting tenders, Sales Letters, claim & adjustment letters and social correspondence.

**Unit III: Report Writing** 

**8 Lectures** 

Identify the types of reports, define the basic format of a report, identify the steps of report writing, determine the process of writing a report, Apply citation rules in reports.

#### Unit IV: Business language and presentation

4 Lectures

Importance of business language, Common Errors in English, Oral Presentation Importance, Characteristics, Presentation Plan.

# **Unit V: Technology and Business Communication**

4 Lectures

Role, effects and advantages of technology in Business Communication like email, text messaging, instant messaging and modern techniques like video conferencing, social networking, Strategic importance of e- communication.

#### **Suggested Readings:**

- □ Lesikar, R.V. & Flatley, M.E.; Basic Communication Skills for Empowering the Internet Generation, Tata McGraw Hill Publishing Company Ltd. New Delhi.
- ☐ Bovee, and Thrill, Business Communication Today, Pearson Education
- Shirley Taylor, Communication for Business, Pearson Education
- □ Locker and Kaczmarek, Business Communication: Building Critical Skills, TMH

# Note: Latest edition of text books may be used.

## OR [Refer Syllabus of AECC of Ranchi University for contents in detail]

- II. ENGLISH COMMUNICATION OR (Credits: Theory-02)
- III. HINDI COMMUNICATION OR (Credits: Theory-02)
- IV. NH + MB COMMUNICATION (Credits: Theory-01 + 01 = 2)

(NON-HINDI + MATRI BHASHA COMMUNICATION)

**अहिन्दी + मातृभषा संप्रेषण (संचार)** (क्रेडिट: थ्योरी 01 + 01 = 02)

 IV. [A] NON-HINDI COMMUNICATION
 Marks: 50 (ESE 1.5 Hrs) = 50;
 Theory: 15 Lectures

 अहिन्दी संप्रेषण (संचार)
 (क्रेडिट: सैद्धान्तिक - 01)

# IV. [B] MATRI BHASHA COMMUNICATION

मातुभषा संप्रेषण (संचार) Marks: 50 (ESE 1.5 Hrs) = 50

**Theory: 15 Lectures** (क्रेडिट: सैद्धान्तिक *-* 01)

- [B 1] ALTERNATE ENGLISH OR
- [B 2] BENGALI COMMUNICATION OR
- [B 3] SANSKRIT COMMUNICATION OR
- [B 4] URDU COMMUNICATION OR
- [B 5] T.R.L. COMMUNICATION